# Annual Report 2018







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His Highness
Shaikh Salman bin Hamad Al-Khalifa
Crown Prince - Commander in Chief of Bahrain
Defence Force



His Majesty HM King Hamad Bin Isa Al Khalifa King of Bahrain



His Highness Shaikh Khalifa bin Salman Al Khalifa Prime Minister of Bahrain

**Board of Directors** 



Mohammed Ibrahim Al Farhan Chairman



Faisal Fahad Alshaya Vice Chairman



Hamad Abdulaziz Al Shaya Board Member



Abdulghaffar Abdulrahim Al Kooheji Board Member



Mohammed Abdul-Hameed Al-Marzook Board Member

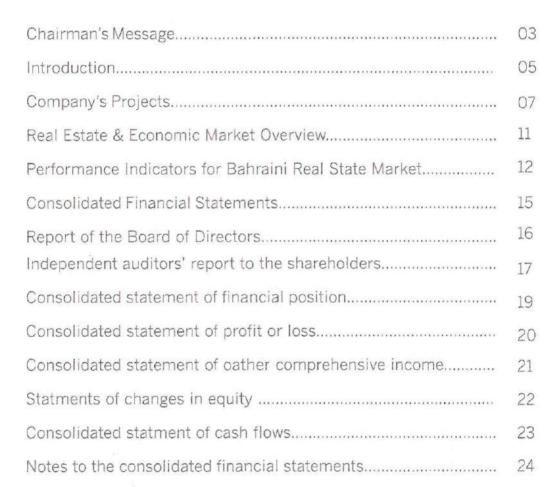


Gerard Snabian Board Member



Mohammed Abdullah Alhubail Board Member

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Chairman's Message



# First Real Estate Development Company

Dear Shareholders.

On behalf of the board of directors of First Real Estate Development Company, I am pleased to present to you the annual report and consolidated financial statements for the financial year ending on the 31st of December 2018. I would like to share with you our accomplishments for the fiscal year of 2018 as well as our financial performance.

Our goal this year was to maintain the quality of our assets and their high occupancy rates and revenue. The company has also exercised means to realize cash exits from existing properties that were not income generating, in order to create liquidity. These policies have led the company to successfully achieve its objectives and maintain the quality of its assets, as well as increase revenues.

In cooperation with our strategic partner AI Dhow Real Estate, First Real Estate continued developing the Catamaran residential project in 2018. Completion of the construction of the first tower is imminent as most units have been sold. Handover to the buyers of these units will take place once the electricity and wiring of the building is done in the first quarter of 2019. In addition, the concrete structure of the second tower was completed during the year. Work is currently progressing well and the building is expected to be completed by the end of 2019.

Catamaran Towers are strategically located in the heart of the city and built with the utmost creativity, making it one of the most striking residential towers in the Kingdom of Bahrain. They were built on an area of 6,530 square meters, and contain 583 housing units in addition to gyms, large multi-purpose playgrounds, large indoor and outdoor swimming pools, cinema and a commercial area. During 2018, the company sold AL Yal Residence Tower for 10 million BHD. By doing that, the company achieved the goal of selling a building that is a direct competitor for the Catamaran project, for a very competitive price.

First Real Estate also continues to explore investment opportunities both locally and around the world, that enhance our income sources and increase the value of the company's assets for the benefit of the shareholders.

As for the company's financial performance at the end of 2018, total assets came to BHD 77.6 million, a 15% or BHD 11.5 million decrease from last year's BHD 89.1 million, due to the sale of residential units in the Catamaran project, in addition to taking some provisions on some of the company's assets and paying about BHD 2.5 million of the company's total loans during the year.

Shareholders' equity reached BHD 48.9 million, compared to BHD 51.1 million BHD in 2017, a 4.5% or BHD 2.2 million decrease. Although shareholders' value had decreased them 51.1 million to 48.9 million, an additional provision of BHD 3.2 million was taken, resulting in the decrease.

The general financial performance of the company in 2018 was good, as our total revenues reached BHD 18 million at the end of 2018, up from BHD 5 million in 2017, a 360% growth. Expenses and other operating costs increased in 2018 to reach BHD 13.3 million compared to BHD 2.4 million in 2017, an increase of BHD 10.9 million due mainly to the construction cost of the sold units.

The company's net profit increased to BHD 2.6 million in 2018, an increase of 13% from 2017's figure of BHD 2.3 million.

Ladies and gentlemen, First Real Estate Development Company shareholders;

Last but not least, I would like to present my sincerest appreciation and respect for your continuous support for our board and executive management and every employee at First Real Estate Co. I would like to renew my commitment to maintaining a positive performance at First Development as well as dedicating all the necessary efforts and resources to achieve greater results for each of us in the coming years.

Mohammad Ibrahim Al Farhan Chairman

Introduction



First Real Estate Company was founded and restructured to achieve sustainable growth strategies and maintaining a prominent reputation within the local real estate market while offering rewarding opportunities for its investors, management and staff. The Company's professional and experienced management team has worked ardently throughout the previous years at procuring a broader field of investments by expanding its focus beyond the residential market to the commercial and warehouse markets.

First Real Estate Company continues to strive to enhance its asset value and meet shareholder expectations through the implementation of planned growth and qualitative diversification initiatives on both the local and regional levels.

# Strategy

First Real Estate Company's strategy is based on the following business model:

- · Uncover hidden opportunities in the real estate sector
- · Acquire new properties with appreciation potential
- · Land trading and development
- · Increase and enhance profitability of the existing properties
- · Have well defined exit strategies for each property

# Vision

Through the life cycle of assembling, grooming and monitoring a solid portfolio of real estate assets, the Company seeks to create value at low levels of risk for its shareholders, create opportunities for its customers and experience for its managers and staff.

# Mission Statement

To optimize returns by providing high-quality, stable and secure real estate investment opportunities at low levels of risk and to maximize the value of real estate investments and projects that will be undertaken for the benefit of the shareholders, customers and employees by combining the appropriate mix of people along with creative planning and strategy implementation.

**Company Projects** 



# Company's Projects

The Company aims to achieve added value against minimum risk profile so as to provide maximum protection for the investors' and shareholders' interests and to maintain their value despite the fluctuations in the local market.

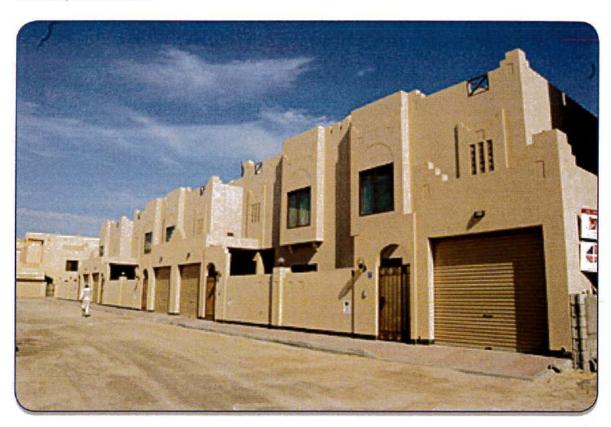
First Real Estate Co. B.S.C. (Closed) owns real estate that can be classified into two main categories: (i) income-generating real estate, and (ii) trading and development real estate. The following is a brief description of each category.

# I. Income Generating Properties

# Kingdom of Bahrain

# JUFFAIR COMPOUND 1

The compound is located in Al Juffair area, one of Manama's prime locations. This luxurious fully furnished compound comprises of 32 villas, and each with over 300 square meters, with a private swimming pool. The compound is leased.

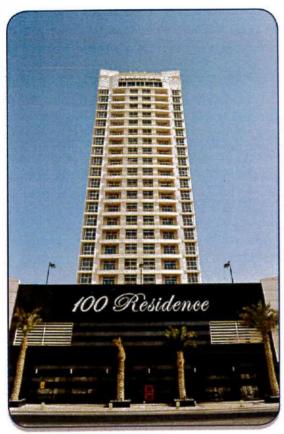


# JUFFAIR COMPOUND 2

The compound is adjacent to Juffair Compound (1). The compound comprises of 22 fully furnished villas with a total area of approximately 300 square meters. Each villa features an independent external maid's quarter and a private swimming pool. The compound is leased.

# THE 100 RESIDENCE TOWER, AL FATEH AREA

The 100 Residence Tower was completed in the first quarter of 2010. It is located in Al Fateh area in Juffair, covering a land area of 2,160 square meters and a total up area of 22,670 square meters. The project consists of 27 floors containing 104 luxurious fully furnished apartments. The facilities and services provided include indoor and outdoor swimming pools, gymnasium, housekeeping, and 24 hours security. The project is leased.













#### (G28) WAREHOUSE AT THE BAHRAIN INVESTMENT WHARF, AL HIDD AREA

The Company acquired a strategically situated land for investment purposes known as G28, covering a total area of approximately 45,247 square meters at the Bahrain Investment Wharf. The Company signed a 15 year build-to-suit warehouse contract agreement with an investor for developing the land into a warehouse with a total built-up area of 31,000 square meters. The warehouse was completed and handed over to the investor in August 2009.

#### (G26) BAHRAIN INVESTMENT WHARF WAREHOUSES, AL HIDD AREA

The company owns this strategically located land with an area of 58,222 square meters within Bahrain Investment Wharf project. In alignment with the company's strategy to maximise income generating assets, four warehouses were developed on this land boasting a total built up area of 29,952 square meters. Each warehouse, consists of units with different sizes, to accommodate the markets needs. The company completed the development of the last warehouse in 2016, and the project is leased at competitive rates.

# United Arab of Emirates

#### JABAL ALI LABOR ACCOMMODATION - DUBAI

As part of the Company's strategy to expand its projects at the regional level, through its 25% share in Al Sanbouk Real Estate L.L.C., two plots of land with a total area of 41,980 square feet in Jebal Ali, Dubai. Development has been completed on a labour accommodation project that includes 380 units, which in fact was completed and is fully leased.

# LABOUR ACCOMMODATION AT MUHAISNAH AREA - DUBAI

In alliance with an associate Company, the Company acquired a labour accommodation building in Muhaisnah area with a total area of 5,287 square meters. The building comprises of two floors containing a total of 401 rooms which were refurbished in 2010. The project is fully leased.

# II. Land Trading and Development

# Kingdom of Bahrain

#### AL YAL REAL ESTATE COMPANY - CATAMARAN TOWERS PROJECT

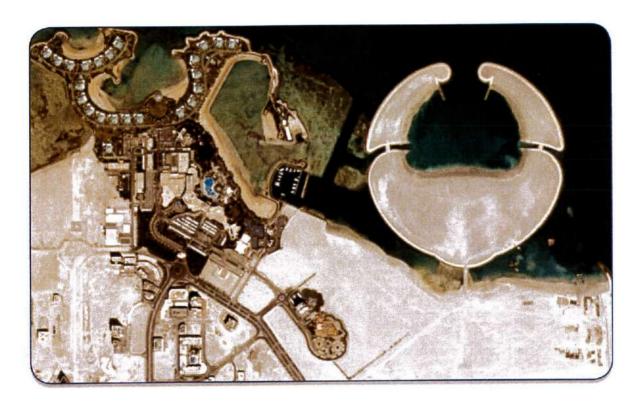
Al Yal Real Estate was established in equal partnership with an associate Company in the Kingdom of Bahrain, to merge and develop three pieces of land owned by the two companies at Al Seef area. The company began developing its largest project (Catamaran Residence) which consists of two residential buildings comprising 583 apartments with a commercial complex in the middle. The project also includes 3 floors that hold up to 600 parking spaces. They contain restaurants and commercial shops. One of the two towers will be for sale and the other will be kept for rent, The first tower for sale will be completed by the end of the first quarter of 2019. The development of the second tower is expected to be completed by 2019.





#### AL SEEF LAND - AL SEEF DISTRICT

The Company, in equal partnership with Dhow Real Estate Company, acquired ownership in a strategically located land in Al Seef District north of Bahrain City Centre. In 2008, the land was subdivided into 21 plots covering an area of 510,881 square feet. The Company decided to take advantage of the land price appreciation in Al Seef area by selling thirteen of its plots, covering a total area of 336,203 square feet, generating a substantial income to the Company. Meanwhile, the Company decided to keep the remaining eight plots for development or trading purposes.



# HIDD INDUSTRIAL LAND - HIDD AREA

The Company acquired a plot of land in Al Hidd Industrial area covering a total area of 73,000 square feet. The Company intends to sell this land.

# MARSA AL SEEF - AL SEEF AREA

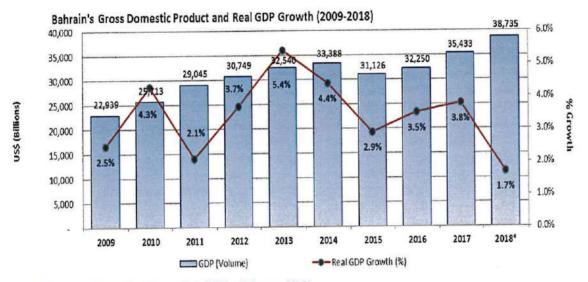
The Company acquired equity shares in Marsa Al Seef Investment Company Limited which was established in 2008 with a paid up capital of US\$ 531,000,000. The company is owned by Global Banking Corporation B.S.C., Bahrain. The reclamation work of phase one of the project is complete. Marsa Al seef Investment Company are exploring suitable exit scenarios.

# Real Estate & Economic Market Overview



# Performance of Bahrain Economy

Bahrain's Real GDP growth has declined to reach 1.7% in 2018 from 3.8% in 2017, and 3.5% in 2016, according to the forecasts of the Economist Intelligence Unit (EIU). This rate as well as forecasted rates is below its historical levels which illustrate the general economic reality of the neighbouring countries in the region. According to The Economist forecasts', Bahrain's economy will achieve a slightly higher rate in 2019 to 2.8% only to decrease to 2.3% in 2020, and then progressively and continuously increases to nearly 3.1% in 2021, and 3.5% in 2022, following an upward trend.



Source: Economist Intelligence Unit (EIU) - (February 2019)

EIU bulletin also predicts a decrease in the Central Government Balance deficit from 10% of GDP in 2017 to 5.7% in 2018. The balance deficit will slightly decrease to 5.6% of GDP in 2019 and to 7.6% of GDP in 2020, then fall back to 5% of GDP in 2021 according to the same forecasts. Furthermore, the public debt as a percentage of GDP will continue to increase from nearly 79.5% in 2017 to around 82.1% in 2018, 87.5% in 2019, only to reach its record high in 2020 at 94.8%.

After hitting a record high deficit at around USD 1.6 billion in 2017, the Current Account deficit will expectedly decrease to roughly USD 846 million in 2018, then increase to USD 1.3 billion in 2019 and to USD 2.2 billion in 2020. It is also expected that the total international reserves will slightly decrease from USD 2.349 billion in 2017 to USD 2.346 billion in 2018. It will slightly increase to nearly USD 3.050 billion in 2019.

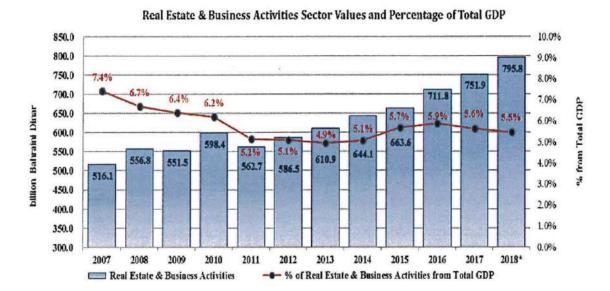
According to EIU forecasts, the Central Bank of Bahrain will continue to maintain its BHD currency against the US dollar. As for the inflation rate measured by consumer price index (CPI), it will remain at an average of 2.5% between 2018 and 2020. It is expected that the Per Capita GDP will continuously increase between 2018 and 2020, given that the population growth rate will average 2.2% during the same period.



# Performance Indicators for Bahrain Real Estate Market

According to Bahrain's Information & eGovernment Authority, the real estate and business activities sector began to rise at a rate higher than the aggregate economic growth rate during the years of 2014, 2015, and 2016. Additionally, it has gradually and increasingly magnified its contribution to the GDP components, rising to 5.7% and again to 5.9% respectively. During 2017 and 2018, the real estate market faced a negative impact due to the declining economy and fall in oil prices and bad geopolitical events. This resulted in a decrease to its GDP contribution to 5.6% and 5.5% in 2017 and 2018, respectively. The sector's total absolute value also increased since 2011 to 2018, with a compounded annual growth rate of 4.2%.

# Graph (2)



#### Real Estate & Business Activities

Source: Information & Government Authority of Bahrain.

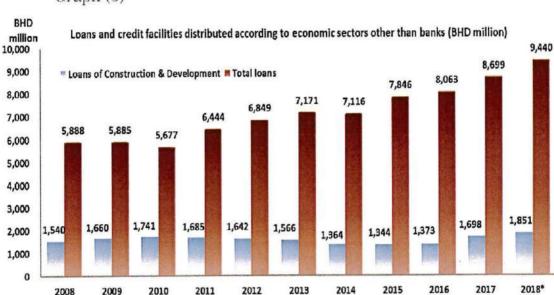
\*2018 data based on Information & eGovernment Authority - Kingdom of Bahrain.

Economist Intelligence Unit (EIU) - (February 2019)

According to the data of the Survey and Land Registration Bureau - Kingdom of Bahrain, the real estate market liquidity based on the total trading value registered around BHD 444.8 million for the first six months of 2018, estimated to BHD 889.5 million on an annual basis. Given this annual score, the market liquidity rate would decrease by nearly 15.8% compared to 2017. Bahrain real estate sector registered a decline in its activity during 2018, while simultaneously witnessing doubling in the share of trading of GCC after two years of decline. The real estate market liquidity resulted in a compound annual growth rate of around 5.0% during the last seven years (from 2012 to 2018).



The growth of the Banks' credit (to private and public sectors) was not affected by the recent economic decline in growth, wherein it continues to grow at 9% in eleven months between the end of year 2017 and end of November 2018. The rate of the construction and development loans registered 19.6% of the total credit, meanwhile the compounded annual growth rate for banks' credit and loans of construction and development scored nearly 4.8% and 1.9% respectively between 2008 and November 2018.



Graph (3)

Source: Central Bank of Bahrain.

2009

2008

\*2018 data based on CBB report (November 2018).

Table 1- Real Estate Total Transactions Value Volume

	2012	of % total	2013	of % total	2014	of % total	2015	of % total	2016	of % total	2017	of % total	2018*	of % total
Bahrainis	559,730	84.3%	757,745	87.9%	1,118,830	86.6%	1.093.441	90.3%	964,712	92.9%	996.437	94.3%	777.758	87.4%
GCC citizens	48,642	7.3%	53,441	6.2%	108,108	8.4%	72,125	6.0%	36,519	3.5%	36,420	3.4%	77,176	8.7%
Foreigners	55.620	8.4%	50.777	5.9%	65.524	5.1%	44,949	3.7%	37,370	3.6%	23,286	2.2%	34,582	3.9%
Total value of real estate transactions	663,992	100%	861,963	100%	1,292,462	100%	1,210,515	100%	1,038,600		1.056,143		889,516	100%

Source: Survey and Land Registration Bureau data - the Kingdom of Bahrain.

<sup>\*\*</sup>Up to the second half of 2018, calculated on an annual basis.



# First Real Estate Company B.S.C. (c) CONSOLIDATED FINANCIAL STATEMENTS 31 DECEMBER 2018



# First Real Estate Company B.S.C. (C) Report of the Board of Directors

# **Bahraini Dinars**

The Board of Directors has the pleasure in submitting its report and the audited consolidated financial statements for the year ended 31 December 2018.

# Principal activities and review of business developments

The Group is engaged in buying, selling, managing, developing and leasing of flats, offices and houses.

The Group made a net profit of BD 4,967,300 during the year ended 31 December 2018 (2017: BD 2,580,133) of which a profit of BD 2,612,027 is attributable to the equity holders of the parent (2017: BD 2,329,510) and a profit of BD 2,355,273 is attributable to the non-controlling interests (2017: BD 250,623).

Financial highlights	2018	2017
Total income	17,968,302	5,034,331
Profit for the year	4,967,300	2,580,133
Total assets	77,641,791	89,080,627
Total equity	53,995,907	58,686,958

# Representations and audit

The Group's activities for the year ended 31 December 2018 have been conducted in accordance with the Bahrain Commercial Companies Law 2001 and other relevant statutes of the Kingdom of Bahrain.

There have been no events subsequent to 31 December 2018, which would in any way invalidate the consolidated financial statements.

The Group has maintained proper, complete accounting records and these, together with all other information and explanations, have been made freely available to the auditors, KPMG Fakhro, who have expressed their willingness to continue as auditors for the next accounting year.

Signed on behalf of the Board

Mohammed Ibrahim Al Farhan Chairman

22 January 2019





## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS

# FIRST REAL ESTATE COMPANY B.S.C (c)

Kingdom of Bahrain

#### Report on the audit of the consolidated financial statements

#### Opinior

We have audited the accompanying consolidated financial statements of First Real Estate Company BSC (c) (the "Company") and its subsidiaries (together the "Group"), which comprise the consolidated statement of financial position as at 31 December 2018, the consolidated statements of profit or loss, other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2018, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Other information

The board of directors is responsible for the other information. The other information obtained at the date of this auditors' report is the *Directors' report* set out on page 1.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of the board of directors for the consolidated financial statements

The board of directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as the board of directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the board of directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the board of directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

# Auditors' responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS (continued) FIRST REAL ESTATE COMPANY B.S.C (c)

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate
  in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal
  control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the board of directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the
  disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a
  manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities
  within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction,
  supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on other regulatory requirements

As required by the Bahrain Commercial Companies Law, we report that:

- a) the Company has maintained proper accounting records and the consolidated financial statements are in agreement therewith;
- b) the financial information contained in the directors' report is consistent with the consolidated financial statements;
- c) we are not aware of any violations during the year of the Bahrain Commercial Companies Law or the terms of the Company's memorandum and articles of association that would have had a material adverse effect on the business of the Company or on its financial position; and
- satisfactory explanations and information have been provided to us by management in response to all our requests.

ICPMG

KPMG Fakhro Partner registration number 83 22 January 2019



# Consolidated Statement Of Financial Position As at 31 December 2018

Bahraini Dinars

	note	2018	2017
ASSETS			
Furniture, equipment and vehicles		29,327	8,485
Investment properties	5	57,615,530	59,155,839
Investment in associates	6	881,376	775,764
Investment securities	7	488	3,176,738
Non-current assets		58,526,721	63,116,826
			,,
Properties under development	8	11,892,144	18,397,308
Receivables and other assets	9	3,394,871	1,588,248
Cash and bank balances	10	3,828,055	5,978,245
Current assets		19,115,070	25,963,801
Total assets		77,641,791	89,080,627
EQUITY AND LIABILITIES			
Equity			
Share capital	11	33,390,000	33,390,000
Share premium	12	27,241	27,241
Reserves		15,457,670	17,692,520
Equity attributable to owners of the Company		48,874,911	51,109,761
Non-controlling interests	23	5,120,996	7,577,197
Total equity		53,995,907	58,686,958
Liabilities			
Wakala finance	16	10,943,445	13,370,939
Employees end-of-service benefits	10	58,476	42,063
Non-current liabilities		11,001,921	13,413,002
West of the Control o			
Wakala finance	16	2,427,494	2,456,543
Payable to shareholders	17	5,828,230	4,506,617
Payables and other liabilities	18	4,196,525	2,976,484
Advances from customers		182,682	6,865,073
Advances from tenants		9,032	175,950
Current liabilities		12,643,963	16,980,667
Total liabilities		23,645,884	30,393,669
TOTAL EQUITY AND LIABILITIES		77,641,791	89,080,627

The consolidated financial statements were approved by the Board of directors on 22 January 2019 and signed on its behalf by:

Mohammed Ibrahim Al Farhan

Chairman

Faisal Fahad Mohammad Al Shaya Vice Chairman



# Consolidated Statement Of Profit Or Loss For the year ended 31 December 2018

Bahraini Dinars

	note	2018	2017
INCOME			
Sale of properties	8	13,600,213	( <del>)</del>
Rental revenue		4,102,964	4,997,888
Management fee		19,922	-
Other income		245,203	36,443
Total income		17,968,302	5,034,331
EXPENSES			
Cost of sale of properties	8	(10,915,151)	S=1
Property operating expenses		(807,866)	(950,400)
Finance costs	16	(795,755)	(824,357)
Impairment loss on available for sale investment	7	-	(200,000)
Other expenses		(476,229)	(256,523)
Staff costs		(262,591)	(254,086)
Share of profit on associates	6	222,379	233,859
Profit from operations		4,933,089	2,782,824
Changes in fair value of investment properties	5	34,211	(202,691)
PROFIT FOR THE YEAR		4,967,300	2,580,133
Profit attributable to:			
Owners of the Company		2,612,027	2,329,510
Non-controlling interests		2,355,273	250,623
		4,967,300	2,580,133

(200)

Mohammed Ibrahim Al Farhan Chairman

Faisal Fahad Mohammad Al Shaya Vice Chairman

The notes on pages 26 to 49 are an integral part of these consolidated financial statements



# Consolidated Statement Of Other Comprehensive income For the year ended 31 December 2018

#### Bahraini Dinars

	2018	2017
Profit for the period	4,967,300	2,580,133
Other comprehensive income		
Items that will not be reclassified subsequently to profit or loss		
Investment securities at FVOCI - net change in fair value	(3,176,250)	-
Items that are or may be reclassified subsequently to profit or loss		
Foreign currency translation differences	(1,127)	1,423
TOTAL COMPREHENSIVE INCOME	1,789,923	2,581,556
Total comprehensive income attributable to:		

Owners of the Company Non-controlling interests

(565,350)	2,330,933
2,355,273	250,623
1,789,923	2,581,556

# Statement of Changes in Equity For The Year Ended 31 December 2018

			Att	ributable to eq	Attributable to equity holders of the parent	he parent				Non-	1
					Reserves					controlling	equity
Share capital	Share premiu m	Statutory	General	Foreign currency translation reserve	Retained earnings- distributable	Retained earnings-not distributable	Fair Value reserve	Total reserves	Total		
33,390,000	27,241	5,619,434	2,155,826	(3,930)	9,791,418	129,772	00	17,692,520	51,109,761	7,577,197	
•		_	9 <b>4</b>	•	2,612,027	•	1	2,612,027	2,612,027	2,355,273	4,967,300
	•	•		(1,127)		•	(3,176,250)	(3,177,377)	(3,177,377)	•	(3,177,377)
			,	(1,127)	2,612,027		(3,176,250)	(565,350)	(565,350)	2,355,273	1,789,923
	ľ		,	,	•			•		(4,811,474)	(4,811,474)
	1	261,202			(261,202)	•			illi.	•	•
•				•	(1,669,500)			(1,669,500)	(1,669,500)		(1,669,500)
33 390 000		27.241 5.880.636 2.155.826	2.155.826	(5,057)	10,472,743		129,772 (3,176,250)	15,457,670	48,874,911	5,120,996	53,995,907

Balance at 31 December 2018

2017

Total comprehensive income Distributions to non-controlling interest

Transfer to statutory reserve Dividends for 2017

Balance at 1 January 2018 Profit for the year Other comprehensive income

			Attributa	Attributable to equity holders of the parent	ers of the parent				Non- controlling	
				Re	Reserves				interest	Total equity
Share capital	Share premium	Statutory	General	Foreign currency translation reserve	Retained earnings- distributable	Retained earnings-not distributable	Total	Total		
33 390 000	27.241	5,386,483	2,155,826	(5,353)	9,364,359	129,772	17,031,087	50,448,328	7,301,574	57,749,902
'		•	•		2,329,510	•	2,329,510	2,329,510	250,623	2,580,133
•		,	,	1,423		1	1,423	1,423	1	1,423
,	+		•	1,423	2,329,510	•	2,330,933	2,330,933	250,623	2,581,556
•	•	•	•	•		•		•	25,000	25,000
		232,951	1 1		(232,951)		(1,669,500)	(1,669,500)		(1,669,500)
33,390,000	27,241	27,241 5,619,434	2,155,826	(3,930)	9,791,418	129,772	17,692,520	51,109,761	7,577,197	58,686,958

Total comprehensive income Contribution by non-controlling interest

Balance at 1 January 2017 Profit for the year Other comprehensive income Balance at 31 December 2017

Transfer to statutory reserve Dividends for 2016 The notes on pages 26 to 49 are an integral part of these consolidated financial statements

2018



# Consolidated Statement of Cash Flows For the year ended 31 December 2018

# Bahraini Dinars

	2018	2017
CACHELOWS FROM OREDATING ACTIVITIES		
CASH FLOWS FROM OPERATING ACTIVITIES	4 007 000	
Profit for the year Adjustments for:	4,967,300	2,580,133
Depreciation		4 004
Changes in fair value of investment properties	(24 241)	1,634
Share of profit on associates	(34,211) (222,379)	202,691
Impairment loss on available for sale investment	(222,379)	(233,859)
Finance costs	795,755	824,357
Murabaha and wakala income	(38,486)	(36,443)
	(50,400)	(30,443)
Operating profit before working capital changes	5,467,979	3,538,513
Working capital changes:	-, ,	0,000,010
Receivables and other assets	(1,806,633)	440,878
Property under development	10,915,151	-
Trade and other payables	2,558,070	6,745,444
Advances from tenants	(11,750,242)	(106,038)
Net cash from operating activities	5,384,325	10,618,797
		, . , . , ,
CASH FLOWS FROM INVESTING ACTIVITIES		1
Purchase of furniture, equipment and vehicles	(15,647)	(3,836)
Proceeds from sale of investment property	10,000,000	-
Murabaha and wakala income received	38,486	36,443
Receipts from investment in associates	115,640	943,361
Additions to properties under development	(12,840,662)	(7,900,007)
Proceeds from sale of properties under development	4,900,930	-
Term deposit with maturity of more than three months	-	750,000
Net cash from / (used in) investing activities	2,198,747	(6,174,039)
CASH ELOWS EDOM SINANGINO ACTIVITIES		
CASH FLOWS FROM FINANCING ACTIVITIES Wakala finance (net)	(0.450.540)	/75/ 000:
Finance costs paid	(2,456,543)	(751,002)
Dividends paid	(795,755) (1,669,500)	(828,061)
Additional contribution by non-controlling interest	(1,009,500)	(1,669,500)
Capital distributions	(4,811,474)	1,046,281
Share capital introduced	(4,011,474)	50,000
Net cash used in financing activities	(9,733,272)	(2,152,282)
(Degrees) / increase in each and and anti-		
(Decrease) / increase in cash and cash equivalents during the year	(2,150,200)	2,292,476
Cash and cash equivalents at 1 January	5,978,245	3,685,769
Cash and cash equivalents at 31 December	3,828,045	5,978,245



For the year ended 31 December 2018

Bahraini Dinars

#### 1. REPORTING ENTITY

First Real Estate Company B.S.C. (c) ("the Company") was incorporated in the Kingdom of Bahrain on 10 September 2002 and registered with the Ministry of Industry and Commerce under commercial registration (CR) number 49288. The Company is engaged in buying, selling, managing, developing and leasing of flats, offices and houses. The Company primarily operates in the Kingdom of Bahrain. The address of the Company's registered head office is Al Rossais Tower - Diplomatic Area, Office No 171 & 172, Building No. 283, Block No 317, Road No 1704, Manama, Kingdom of Bahrain.

The Group comprises of First Real Estate Company B.S.C. (closed) and the following subsidiaries and associate companies as at 31 December 2018 (2017; same)

Company Name	Percentage shareholding	Country of incorporation	Year of incorporation	Industry
Subsidiaries: Al Yal Real Estate Company W.L.L.	50%	Kingdom of Bahrain	2008	Real Estate
Al Yal Seef Residence W.L.L.	50%	Kingdom of Bahrain	2013	Real Estate
Urban Quarters Co. W.L.L.	50%	Kingdom of Bahrain	2017	Management of Real Estate

First Real Estate Company is exposed, or has rights, to variable returns from its involvement with Al Yal Real Estate Company W.L.L., Al Yal Seef Residence W.L.L. and Urban Quarters Co. W.L.L.; and has the ability to affect those returns through its power over Al Yal Real Estate Company W.L.L.. Al Yal Seef Residence W.L.L. and Urban Quarters Co. W.L.L. and thus are deemed as subsidiaries of First Real Estate Company B.S.C. (c).

Associates: Al-Sanbook R.E. Co. L.L.C.	25%	United Arab Emirates	2006	Real Estate
Asdaf Real Estate Company L.L.C.	50%	United Arab Emirates	2009	Real Estate

First Real Estate Company has a significant influence i.e. the power to participate in the financial and operating policy decisions of Asdaf Real Estate Company L.L.C. but does not have control nor joint control over those policies. Hence, Asdaf is deemed as an associate of the Company.

# 2. BASIS OF PREPARATION

a) Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and the requirements of the Bahrain Commercial Companies Law, 2001.

b) Basis of measurement

The financial statements have been prepared on the historical cost basis except for investments and investment properties which are carried at fair value.

c) Functional and presentation currency

Items included in the consolidated financial statements are measured using the currency of the primary economic environment in which the Group operates (the functional currency). The financial statements are presented in Bahraini Dinar, which is the Group's functional and presentation currency. Except where otherwise stated, all financial information presented has been rounded off to the nearest Dinar.



# Consolidated Statement of Cash Flows For the year ended 31 December 2018

Bahraini Dinars

# 2 BASIS OF PREPARATION (continued)

# d) New standards, amendments and interpretations effective from 1 January 2018

The following standards, amendments and interpretations, which became effective as of 1 January 2018, are relevant to the Group:

## (i) IFRS 9 Financial Instruments

IFRS 9 sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces IAS 39 Financial Instruments: Recognition and Measurement.

The Group has initially applied IFRS 9 from 1 January 2018. Due to the transition options chosen by the Group in applying this standard, comparative information throughout these consolidated financial statements has not been restated to reflect the requirements of the new standards.

The effect of initially applying this standard is mainly attributed to an increase in impairment losses recognised on financial assets.

As a result of adopting IFRS 9, the Group has adopted consequential amendments to IAS 1 Presentation of Financial Statements, which require impairment of financial assets to be presented in a separate line item in the statement of profit or loss and OCI.

Additionally, the Group has adopted consequential amendments to IFRS 7 Financial Instruments: Disclosures that are applied to disclosures about 2018 but have not been generally applied to comparative information.

There is no significant impact due to adoption of this standard on the consolidated financial statements.

# (ii) IFRS 15 Revenue from Contracts with Customers

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaced IAS 18 Revenue, IAS 11 Construction Contracts and related interpretations. Under IFRS 15, revenue is recognised when a customer obtains control of the goods or services. Determining the timing of the transfer of control – at a point in time or over time – requires judgement.

The adoption of this standard had no significant impact on the consolidated financial statements.

# (iii) Transfers of Investment Property (Amendments to IAS 40)

A transfer is made when and only when there is an actual change in use - i.e. an asset meets or ceases to meet the definition of investment property if there is evidence of the change in use. A change in management intention alone does not support a transfer.

The revised examples of evidence of a change in use included in the amended version of IAS 40 are not exhaustive – i.e. other forms of evidence may support a transfer.

A company has a choice on transition to apply:

- the prospective approach i.e. apply the amendments to transfers that occur after the date of initial application – and also reassess the classification of property assets held at that date; or
- the retrospective approach i.e. apply the amendments retrospectively, but only if it does not
  involve the use of hindsight.

The amendments are effective for annual periods beginning on or after 1 January 2018.

The adoption of this standard had no significant impact on the consolidated financial statements.



For the year ended 31 December 2018

**Bahraini Dinars** 

# 2 BASIS OF PREPARATION (continued)

(iv) Annual Improvements to IFRSs 2014-2016 Cycle - various standards.

The annual improvements to IFRSs 2014-2016 cycles include certain amendments to various IFRSs. Earlier application is permitted (along with the special transitional requirement in each case), in which case the related consequential amendments to other IFRSs would also apply.

The following are the key amendments in brief:

- IFRS 1 First-time Adoption of IFRS Outdated exemptions for first-time adopters of IFRS are removed. Effective for annual periods beginning on or after 1 January 2018.
- IFRS 12 Disclosure of Interests in Other Entities The disclosure requirements for interests in
  other entities also apply to interests that are classified as held for sale or distribution. Effective
  retrospectively for annual periods beginning on or after 1 January 2017.
- IAS 28 Investments in Associates and Joint Ventures A venture capital organisation, or other
  qualifying entity, may elect to measure its investments in an associate or joint venture at fair
  value through profit or loss. This election can be made on an investment-by-investment basis.

A non-investment entity investor may elect to retain the fair value accounting applied by an investment entity associate or investment entity joint venture to its subsidiaries. This election can be made separately for each investment entity associate or joint venture. Effective retrospectively for annual periods beginning on or after 1 January 2018; early application is permitted.

The adoption of these amendments had no significant impact on the consolidated financial statements.

# e) New standards, amendments and interpretations issued but not yet effective

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2018 and earlier application is permitted; however; the Group has not early applied the following new or amended standards in preparing these consolidated financial statements.

The following standards are expected to have a material impact on the Group's consolidated financial statements in the period of initial application.

# (i) IFRS 16 Leases

IFRS 16 introduces a single, on-balance lease sheet accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are optional exemptions for short-term leases and leases of low value items. Lessor accounting remains similar to the current standardice. lessors continue to classify leases as finance or operating leases.

IFRS 16 replaces existing leases guidance including IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

The standard is effective for annual periods beginning on or after 1 January 2019. Early adoption is permitted for entities that apply IFRS 15 Revenue from Contracts with Customers at or before the date of initial application of IFRS 16.

The Group does not expect to have a significant impact on its consolidated financial statements from adoption of this standard.



For the year ended 31 December 2018

Bahraini Dinars

- 2 BASIS OF PREPARATION (continued)
- (ii) Long term interests in associates and joint venture (Amendments to IAS 28)

An amendment to IAS 28 Investments in Associates and Joint Ventures will affect companies that finance such entities with preference shares or with loans for which repayment is not expected in the foreseeable future (referred to as long-term interests or 'LTI'). The amendment, which addresses equity-accounted loss absorption by LTI, involves the dual application of IAS 28 and IFRS 9 Financial Instruments.

The amendment and accompanying example state that LTI are in the scope of both IFRS 9 and IAS 28 and explain the annual sequence in which both standards are to be applied.

In effect, this is a three-step annual process:

- Apply IFRS 9 independently
- · True up past allocations
- · Book current year equity share

The amendment applies for annual periods beginning on or after 1 January 2019. Early adoption is permitted.

The Group does not expect to have a significant impact on its consolidated financial statements.

(iii) Annual Improvements to IFRS Standards 2015-2017 Cycle - various standards

As part of its process to make non-urgent but necessary amendments to IFRS, the IASB has issued the Annual Improvements to IFRS Standards 2015–2017 Cycle.

The amendments are effective for annual reporting periods beginning on or after 1 January 2019 with earlier application permitted.

The following are the key amendments in brief:

IAS 23 Borrowing Costs
 Clarify that the general borrowings pool used to calculate eligible borrowing costs excludes only borrowings that specifically finance qualifying assets that are still under development or construction. Borrowings that were intended to specifically finance qualifying assets that are now ready for their intended use or sale – or any non-qualifying assets – are included in that general pool.

As the costs of retrospective application might outweigh the benefits, the changes are applied prospectively to borrowing costs incurred on or after the date an entity adopts the amendments.

The Group does not expect to have a significant impact on its consolidated financial statements.

(iv) Amendments to References to Conceptual Framework in IFRS Standards

The main changes to the Framework's principles have implications for how and when assets and liabilities are recognised and derecognised in the financial statements.

Some of the concepts in the revised Framework are entirely new – such as the 'practical ability' approach to liabilities. As they have not been tested as part of any recent standard-setting process, it is unclear what challenges the Board will encounter when using them to develop standards in the future. It is also unclear what challenges preparers of financial statements will face after those future standards become effective.

The amendment applies for annual periods beginning on or after 1 January 2020.



For the year ended 31 December 2018

Bahraini Dinars

- 2 BASIS OF PREPARATION (continued)
- (v) Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28).

The IASB has made limited scope amendments to IFRS 10 Consolidated financial statements and IAS 28 Investments in associates and joint ventures.

The amendments clarify the accounting treatment for sales or contribution of assets between an investor and its associates or joint ventures. They confirm that the accounting treatment depends on whether the non-monetary assets sold or contributed to an associate or joint venture constitute a 'business' (as defined in IFRS 3 Business Combinations).

Where the non-monetary assets constitute a business, the investor will recognise the full gain or loss on the sale or contribution of assets. If the assets do not meet the definition of a business, the gain or loss is recognised by the investor only to the extent of the other investor's investors in the associate or joint venture. The amendments apply prospectively.

The effective date for these changes has now been postponed until the completion of a broader review – which the IASB hopes will result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures. However, early adoption continues to be permitted.

# f) Early adoption of standards

The Group did not early adopt new or amended standards in 2018.

# 3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies applied in the preparation of these consolidated financial statements are set out below. These accounting policies have been consistently applied by the Group and are consistent with those used in the previous year.

a) Changes in significant accounting policies:

The Company has initially applied IFRS 15 and IFRS 9 from 1 January 2018. The Company did not have a significant impact on its financial statements from adoption of IFRS 15. Adoption of IFRS 9 resulted in changes in accounting policies and adjustments to the amounts previously recognised in the financial statements as of and for the year.

## IFRS 9 Financial instruments

The adoption of IFRS 9 has resulted in changes in the accounting policies for recognition, classification and measurement of financial assets and financial liabilities and impairment of financial assets. IFRS 9 also significantly amends other standards dealing with financial instruments such as IFRS 7 'Financial Instruments: Disclosures'.

As a result of the adoption of IFRS 9, the Company has adopted consequential amendments to IAS 1 Presentation of Financial Statements, which require impairment of financial assets to be presented in a separate line item in the statement of profit or loss and OCI. Additionally, the Company has adopted consequential amendments to IFRS 7 Financial Instruments: Disclosures that are applied to disclosures about 2018 but have not been generally applied to comparative information.

#### Transition

Changes in accounting policies resulting from the adoption of IFRS 9 have been applied retrospectively, except as described below.

The Group has used an exemption not to restate comparative information for prior periods with respect to classification and measurement (including impairment) requirements. Differences in the carrying amounts of financial assets resulting from the adoption of IFRS 9 are recognised in retained earnings and reserves as at 1 January 2018. Accordingly, the information presented for 2017 does not generally reflect the requirements of IFRS 9, but rather those of IAS 39.



# For the year ended 31 December 2018

Bahraini Dinars

- 3 SIGNIFICANT ACCOUNTING POLICIES (continued)
- The following assessments have been made on the basis of the facts and circumstances that existed at the date of initial application;
  - The determination of the business model within which a financial asset is held.
  - The designation and revocation of previous designations of certain financial assets and financial liabilities as measured at FVTPL.
  - The designation of certain investments in equity instruments not held for trading as at FVOCI.

#### Classification and measurement of financial assets and financial liabilities

IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, FVOCI and FVTPL. The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and on its contractual cash flow characteristics. IFRS 9 eliminates the previous IAS 39 categories of held to maturity, loans and receivables and available for sale. Under IFRS 9, derivatives embedded in contracts where the host is a financial asset in the scope of the standard are never separated. Instead, the hybrid financial instrument as a whole is assessed for classification.

IFRS 9 largely retains the existing requirements in IAS 39 for the classification and measurement of financial liabilities.

The adoption of IFRS 9 has not had a significant effect on the Group's accounting policies related to financial liabilities.

The equity securities categorised as available-for-sale under IAS 39 are held by the Group within a business model whose objective is achieved both by exit via trade sale or initial public offering. These assets have therefore been classified as financial assets at FVOCI under IFRS 9. On transition to IFRS 9, an allowance for impairment of BD nil was recognised as a decrease in opening retaining earnings.

#### Impairment of financial assets

IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' (ECL) model. The new impairment model applies to financial assets measured at amortised cost, but not equity instruments. Under IFRS 9, credit losses are recognised earlier than under IAS 39.

For assets in the scope of the IFRS 9 impairment model, impairment losses are generally expected to increase and become more volatile. The Group has determined that the application of IFRS 9's impairment requirements at 1 January 2018 has not resulted in a significant impairment allowance.

# b) Basis of consolidation

i. Subsidiaries:

Subsidiaries' are entity controlled by the Group. The Group 'controls' an entity if it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date when control ceases.

Non-controlling interests

NCI are measured at their appropriate share of the acquiree's identifiable net assets at the date of the acquisition. Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted as equity transactions.

For the year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (continued)

Bahraini Dinars

iii. Associates:

An associate company is an enterprise in which the Company holds, directly or indirectly, more than 20% of the voting power or exercises significant influence, but not control, over the financial and operating policies. The investment is initially recognised at cost and the carrying amount is increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition. Distributions received from an investee reduce the carrying amount of the investment. When the Company's share of losses exceeds its interest in an associate, the Company's carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the Company has incurred legal or constructive obligations or made payments on behalf of an associate.

iv. Transactions eliminated on consolidation:

Intra-group balances and transactions, and any unrealised gains arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the enterprise. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

c) Investment properties

Property that is held for long-term rental yields or for capital appreciation or both, and that is not occupied by the Group, is classified as investment property.

Investment property is measured initially at its cost, including related transaction costs and borrowing costs. Borrowing costs are incurred for the purpose of acquiring, constructing or producing a qualifying investment property are capitalised as part of its cost. Borrowing costs are capitalised while acquisition or construction is actively underway and cease once the asset is substantially complete or suspended if the development of the asset is suspended.

Subsequent expenditure is capitalised to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are expensed when incurred.

After initial recognition, investment property is carried at fair value. All fair value gains or losses are recognised in the profit or loss in the period in which they arise.

Investment property is derecognised either when it has been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal.

d) Properties under development

Where property is under development and agreement has been reached to sell such property when construction is complete, the management considers whether the contract comprises:

A contract to construct a property;

· A contract for the sale of a completed property

Where a contract is judged to be for the construction of a property, revenue is recognised using the percentage-of-completion method as construction progresses. Where the contract is judged to be for the sale of a completed property, revenue is recognised when the significant risks and rewards of ownership of the real estate have been transferred to the buyer. If, however, the legal terms of the contract are such that the construction represents the continuous transfer of work in progress to the purchaser, the percentage-of-completion method of revenue recognition is applied and revenue is recognised as work progresses.

Continuous transfer of work in progress is applied when;

The buyer controls the work in progress, typically when the land on which the development takes
place is owned by the final customer.

 All significant risks and rewards of ownership of the work in progress in its present state are transferred to the buyer as construction progresses, typically when buyer cannot put the incomplete property back to the Group.

 In such situation, the percentage of work completed is measured based on the costs incurred up until the end of the reporting period as a proportion of total costs expected to be incurred.



For the year ended 31 December 2018

Bahraini Dinars

3 SIGNIFICANT ACCOUNTING POLICIES (continued)

Properties acquired, constructed or in the course of construction or sale in the ordinary course of business are classified as properties under development and include the costs of:

- · Freehold rights for land;
- · Amounts paid to contractors for construction including the cost of construction of infrastructure; and
- Planning and design costs, costs of site preparation, professional fees for legal services, construction overheads and other related costs.

Net realisable value is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date and discounted for the time value of money if material, less costs to completion and the estimated costs to sale.

The cost of properties under development recognized in the consolidated income statement on sale is determined with reference to the specific costs incurred on the property sold and on allocation of any non-specific costs based on the relative size of the property sold.

#### e) Financial instruments

(i) Recognition and initial measurement

Trade receivables are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Group becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

(ii) Classification and subsequent measurement

Financial assets - Policy applicable from 1 January 2018

On initial recognition, a financial asset is classified as measured at: amortised cost; FVOCI - equity security; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows;
   and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt security is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.



For the year ended 31 December 2018

Bahraini Dinars

## 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

On initial recognition of an equity security that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on a security-by-security basis.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial assets - Business model assessment: Policy applicable from 1 January 2018

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice.
  These include whether management's strategy focuses on earning contractual interest income,
  maintaining a particular interest rate profile, matching the duration of the financial assets to the
  duration of any related liabilities or expected cash outflows or realising cash flows through the sale
  of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

Financial assets – Subsequent measurement and gains and losses: Policy applicable from 1 January 2018

Financial assets at amortised cost	These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.
Equity securities at FVOCI	These assets are subsequently measured at fair value. Gains and losses are recognised in OCI and are never reclassified to profit or loss. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment.



For the year ended 31 December 2018

Bahraini Dinars

## 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial instruments - Policy applicable before 1 January 2018

#### Financial assets

The Group classifies its financial assets into one of the following categories;

- Loans and receivables: and
- Available-for-sale.

#### Financial liabilities

The Group classifies financial liabilities into other financial liabilities category.

## (iii) Derecognition

#### Financial assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Group enters into transactions whereby it transfers assets recognised in its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets. In these cases, the transferred assets are not derecognised.

#### Financial liabilities

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire. The Group also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in profit or loss.

Financial assets and financials liabilities are offset and the net amount presented in the statement of the financial position when, and only when, the Group has the legal right to offset the amounts and intends either to settle them on a net basis or to realise the assets and settle the liability simultaneously.

## (iv) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Group for which there are no other appropriate methods from which to derive fair value are carried at cost less impairment allowance.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Group determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.



For the year ended 31 December 2018

Bahraini Dinars

## 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

These assets are initially recognized at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at fair value and changes therein are recognized in OCI and accumulated in the fair value reserve. When these assets are derecognized, the gain or loss accumulated in equity is reclassified to profit or loss.

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

## (v) Amortised cost measurement

The 'amortised cost' of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

#### f) Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

## g) Receivables

Rent and other receivables are recognised at the lower of their original invoiced value or, where the time value of money is material, receivables are carried at amortised cost. Provision is made when there is objective evidence that the Group will not be able to recover balances in full. Balances are written off when the probability of recovery is assessed as being remote.

### h) Cash and cash equivalents

Cash and bank balances in the consolidated statement of financial position comprise of cash on hand, cash at banks and Murabaha term deposits.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and bank balances as defined above, net of Murabaha term deposits with original maturity of more than three months, outstanding bank overdrafts and restricted bank accounts, if any.

### i) Trade and other payables

Liabilities for trade and other amounts payable are carried at cost, which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Group.

### i) Wakala finance

Wakala finance are term borrowings obtained from commercial banks. After initial recognition, profit bearing loans and borrowings are subsequently measured at amortised cost using the effective profit rate method. Gains and losses are recognised in the profit or loss when the liabilities are derecognised as well as through the amortisation process.

Profit is charged to the profit or loss as it accrues. Accrued profit is included in accruals in trade and other payables.

#### k) Advance from tenants

Rent received in advance from tenants is recorded as a liability and recognised as rent revenue when the rent is due.

## I) Tenant deposits

Tenant deposits are initially recognised at fair value and subsequently measured at amortised cost where time value of money is material. Any difference between the initial fair value and the nominal amount is included as a component of operating lease income and recognised on a straight-line basis over the lease term.

#### m) Provisions

A provision is recognised in the statement of financial position when the Group has a legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation.



For the year ended 31 December 2018

Bahraini Dinars

3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### n) Impairment

#### (i) Non-financial assets

The carrying amounts of the Company's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset exceeds its recoverable amount. All impairment losses are recognised in the profit or loss.

#### (ii) Financial assets

Policy applicable after 1 January 2018

The Group recognises loss allowances for expected credit losses (ECLs) on financial assets measured at amortised cost.

The Group measures loss allowances at an amount equal to lifetime ECLs.

Loss allowances for trade receivables are always measured at an amount equal to lifetime ECLs.

#### Credit-impaired financial assets

At each reporting date, the Company assesses whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or being more than 90 days past due;
- it is probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

Presentation of allowance for ECL in the statement of financial position

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

#### Policy applicable before 1 January 2018

Assets classified as available-for-sale

If there is an objective evidence of impairment for available-for-sale financial assets, the cumulative loss recognized is the difference between the acquisition cost and current fair value, less any impairment loss on that financial asset previously recognized in profit or loss, is removed from equity and recognized in profit and loss. A significant or a prolonged decline in the fair value of equity security is an objective evidence of impairment.

If the fair value of an impaired available-for-sale debt security subsequently increases and the increase can be related objectively to an event occurring after the impairment loss was recognised, then the impairment loss is reversed through profit or loss. Impairment losses recognised in profit or loss for an investment in an equity instrument classified as available-for-sale are not reversed through profit or loss.

Where fair values are not readily available, the investments are carried at cost, less impairment. The recoverable amount of such investment is estimated to test for impairment. In making this judgment, the Company evaluates among other factors, evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flows.



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Bahraini Dinars

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

o) Employees' end of service benefits

Pension rights (and other social benefits) for Bahraini employees are covered by the General Organisation for Social Insurance scheme to which employees and employers contribute monthly on a fixed-percentage-of-salaries basis. The Group's share of contributions to this scheme, which is a defined contribution scheme under IAS 19 – Employee Benefits, is recognised as an expense in the profit or loss.

Expatriate employees are entitled to leaving indemnities payable under the Bahraini Labour Law for the Private Sector 2012, based on length of service and final remuneration. Provision for this, which is unfunded and which represents a defined benefit plan under IAS 19 – Employee Benefits, has been made by calculating the notional liability had all employees left at the statement of financial position date. The charge for the year is recognised as an expense in the profit or loss.

p) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duties. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as a principal or an agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements since it is the primary obligor in all the revenue arrangements, has pricing latitude and is also exposed to credit risks. The following specific recognition criteria must be met before revenue is recognized.

Sale of properties

Revenue is measured based on the consideration specified in a contract with a customer. The Group recognizes revenue when it transfers control over a good or service to a customer. For properties under development, customers obtain control when the completion certificate for the property is obtained by the Group in line with the terms and conditions of the contract. For completed properties, customers obtain control on handover of the property to the customer.

## Rental income

Rental income receivable from operating leases, less the Group's initial direct costs of entering into leases, is recognised on a straight line basis over the lease term on ongoing leases.

Incentives for lessees to enter into lease agreements are spread evenly over the lease term, even if the payments are not made on such basis. The lease term is the non-cancellable period of the lease together with any further term for which the tenant has the option to continue the lease, where, at the inception of the lease, the directors are reasonably certain that the tenant will exercise that option. Amounts received from tenants to terminate or to compensate of dilapidations are recognised in the profit or loss when they arise.

Interest income

Interest income is recognised as it accrues using the effective profit rate method.

q) Foreign currency translation

Transactions in foreign currencies are translated to Bahraini Dinars at the foreign exchange rate ruling at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies at reporting date are translated into Bahraini Dinars at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the profit or loss.

Non-monetary assets and liabilities that are measured at fair value in a foreign currency are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items that are measured based on historical cost in foreign currency are translated using the exchange rate at the date of transaction.

The assets and liabilities of foreign operations are translated into Bahraini Dinars at the rate of exchange prevailing at the reporting date and their statements of income are translated at the weighted average exchange rates for the year. The exchange differences arising on the translation are recognised in other comprehensive income. On disposal of a foreign operation, the deferred cumulative amount recognised in other comprehensive income relating to that particular foreign operation is recognised in profit for the year.



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Bahraini Dinars

#### 4. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of these consolidated financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. The estimates and underlying assumptions are reviewed on an ongoing basis based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the period in which the estimates are revised, if the revision affects only that period or in the period of the revision and any future period, if the revision affects both current and future periods.

#### Estimates - Investment properties

An external, independent valuer, having appropriate recognized professional qualifications and recent experience in the location and category of property being valued, values the Company's investment property every year. The fair value of the investment property is based on determination of value in use of the cash generating unit principally using income capitalization approach.

Valuations reflect, when appropriate, the type of tenants actually in occupation or responsible for meeting lease commitments or likely to be in occupation after letting vacant accommodation and the remaining economic life of the property. When rent reviews or lease renewals are pending with anticipated reversionary increases, it is assumed that all notices, and when appropriate counter-notices, have been served validly and within the appropriate time.

#### 5. INVESTMENT PROPERTIES

As at 1 January
Disposal of investment property
Transfer from properties under development (note 8)
Transfer to properties under development (note 8)

Fair value changes

As at 31 December

2018	2017
59,155,839	63,301,931
(10,000,000)	-
8,425,480	
-	(3,943,401)
57,581,319	59,358,530
34,211	(202,691)
57,615,530	59,155,839

Investment property comprises of vacant plot of lands, residential and commercial properties leased to third parties.

The fair value of residential and commercial properties were determined by an external, independent property valuers, having appropriate recognized professional qualifications and recent experience in the location and category of the property being valued. The fair value measurement has been categorized as Level 3 fair value based on the inputs to the valuation technique of market and cost approach.

There have been no movements into or out of level 3 category.

Investment properties include one parcel of land under a long term lease arrangement. The lease has been fully paid and is for a minimum of 50 years.

Included in investment properties are certain plots of land and properties with a carrying value of BD 28,417,149 as at 31 December 2018 (2017: BD 30,229,059) mortgaged against the Group's wakala finance facilities (note 16). Fair value of the vacant plot of lands were determined by independent valuers using market comparables approach. The fair value measurement for the lands have been categorized as Level 2 fair value.



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Bahraini Dinars

#### 6. INVESTMENTS IN ASSOCIATES

The carrying amounts included in the consolidated statement of financial position represent the Group's share of net assets in associates as of 31 December and are as follows:

	2018	2017
As at 1 January	775,764	1,483,843
Share of profit for the year	222,379	233,859
Dividends received during the year	(115,640)	(943,361)
Foreign currency exchange gain	(1,127)	1,423
As at 31 December	881,376	775,764

The following table illustrates the summarised financial information of the Group's major investment in associates as of 31 December on the basis of unaudited financial statements:

	31-Dec-18
	Sanbook
Current assets	309,001
Non-current assets	8,839,829
Current liabilities	(5,623,327)
Net assets	3,525,503
Proportion of the Group's ownership	25%
Carrying amount of the investment	881,376
	200 546
Profit	889,516
Group's share of profit for the year	222,379
Foreign currency exchange loss	1,127

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	Sanbook	Asdaf	Total
Current assets	720,296	2,444	722,740
Non-current assets	8,878,783	-	8,878,783
Current liabilities	(6,496,025)	(3,384)	(6,499,409)
Net assets	3,103,054	(940)	3,102,114
Proportion of the Group's ownership	25%	50%	
Carrying amount of the investment	775,764	-	775,764
Profit / (loss)	938,322	(2,389)	935,933
Group's share of profit / (loss) for the year	234,580	(721)	233,859
Foreign currency exchange loss	1,423	-	1,423



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## 6 INVESTMENTS IN ASSOCIATES (continued)

In 2008 the Group acquired a 25% interest in Al-Sanbook R.E. Co. ("Sanbook"). Sanbook was incorporated in May 2006 and is involved in the acquisition, sale and lease of investment properties in the United Arab Emirates.

Asdaf Real Estate Company LLC ("Asdaf") was incorporated in August 2009. The Group acquired a 50% interest in the company which is to be involved in the acquisition, sale and lease of investment properties. The company had not yet commenced operations.

The associates had no contingent liabilities or capital commitments as at 31 December 2018 or 31 December 2017.

#### 7. INVESTMENT SECURITIES

Equity securities
At FVTOCI
Available-for-sale

2018	2017
488	-
-	3,176,738
488	3,176,738

## 8. PROPERTIES UNDER DEVELOPMENT

As at 1 January
Transfer to investment properties (note 5)
Transfer from investment properties (note 5)
Cost recognized during the year
Cost of property sales

As at 31 December

2018	2017
18,397,308	6,553,899
(8,425,480)	-
-	3,943,401
12,835,467	7,900,008
(10,915,151)	-
11,892,144	18,397,308

During the year, the construction of one building was completed. Apartments sold in this building have been recognized as revenue for BD 13,600,213 and cost of BD 10,915,151 in the profit or loss. Cost of construction of unsold apartments of BD 8,425,480 has been transferred to investment properties.

### 9. RECEIVABLES AND OTHER ASSETS

Receivable from buyers
Advance to contractors
Tenants receivables
Amounts due from related parties (note 19)
Security deposit
Other receivables

2018	2017
2,040,255	-
686,485	831,855
139,334	558,575
415,313	91,529
85,639	85,639
27,845	20,650
3,394,871	1,588,248



For the year ended 31 December 2018

Bahraini Dinars

## 9 RECEIVABLES AND OTHER ASSETS (continued)

Amounts due from related parties represents collections from tenants made by a shareholder on behalf of the Group until the first quarter of 2018 and commissions and other expenses paid by the Group on behalf of the shareholders. The balance is interest free and payable on demand.

Amounts due from non-controlling interests represent amounts due to the Group from the non-controlling shareholder. The amount is interest free and payable on demand.

Tenant receivables are non-interest bearing and are normally settled on cash basis and are due on rental agreements. Unimpaired receivables are not past due and are expected, on the basis of past experience, to be fully recoverable. It is not the practice of the Group to obtain collateral over receivables and the vast majority are, therefore, unsecured.

As at 31 December, the ageing of unimpaired trade receivables is as follows:

				Past due but n	ot impaired	
	Total BD	Neither past due nor impaired	30 – 60 days BD	60 – 90 days BD	90 – 120 days BD	>120 days BD
2018	139,334	23,667	12,265	11,703	91,699	
2017	558,575	240,898	281,631	13,606	22,440	

#### 10. CASH AND BANK BALANCES

Cash and bank balances

Cash and cash equivalent in statement of cash flows

2018	2017
3,828,055	5,978,245
3,828,055	5,978,245

Cash at banks disclosed above exclude the effect of cash deposited in a commercial bank in the State of Kuwait amounting to BD 11,876 held by the Group in a fiduciary capacity for a subsidiary shareholder (2017: BD 11,876).

### 11. SHARE CAPITAL

Authorised:

333,900,000 (2017: 333,900,000) ordinary shares of 100 fils

(2017: 100 fils) each

Issued, subscribed and paid up

2018	2017
33,390,000	33,390,000
33,390,000	33,390,000

#### 12. SHARE PREMIUM

This represents the balance transferred after setting off share issuance and restructuring expenses incurred by the Company from the amount of 5 fils received in excess of the face value of shares from the subscribers of share capital.

## 13. STATUTORY RESERVE

As required by the Bahrain Commercial Companies Law and the Company's article of association, 10% of the profit for the year has been transferred to a statutory reserve. The Company may resolve to discontinue such annual transfer when the reserve totals 50% of the paid up share capital. The reserve is not distributable except in such circumstances as stipulated in the Bahrain Commercial Companies Law.



For the year ended 31 December 2018

Bahraini Dinars

#### 14. GENERAL RESERVE

The general reserve, which represents funds set aside for the purpose of future capital expenditure and to enhance the capital base of the Group, is distributable.

#### 15. RETAINED EARNINGS - NOT DISTRIBUTABLE

This represents the Group's share in the statutory reserves of its subsidiaries and is not available for distribution.

#### 16. WAKALA FINANCE

	2018	2017
Wakala finance 1	11,665,983	13,332,554
Wakala finance 2	1,704,956	2,494,928
	13,370,939	15,827,482
Less: current portion	(2,427,494)	(2,456,543)
Non-current portion	10,943,445	13,370,939

As at 1 January Interest accrued for the year Paid during the year

20	2018		7
Wakala finance	Interest payable	Wakala finance	Interest payable
15,827,482	155,546	16,578,484	159,250
-	795,755	-	824,357
(2,456,543)	(842,581)	(751,002)	(828,061)
13,370,939	108,720	15,827,482	155,546

## Wakala finance 1

As at 31 December

The finance arrangement is secured by a first legal mortgage over certain lands and properties included in the Group's investment properties with a carrying value of BD 23,619,412 (2017: BD 25,429,059) (note 5). The loan carries a profit rate of Bibor plus 2.5% p.a. 50% of the principal amount is repayable in 16 equal quarterly instalments starting 31 January 2018 and the remaining 50% is repayable at final maturity date on 31 January 2022. Profit is payable on a quarterly basis and is expensed to the profit or loss as it accrues.

#### Wakala finance 2

The finance arrangement is secured by a first charge over certain land included in the Group's investment properties with a carrying value of BD 4,797,737 (2017: 4,800,000) (note 5). The loan carries a profit rate of 5% p.a. The principal amount is repayable in 60 equal monthly instalments starting from 15 January 2016 with final maturity date on 15 December 2020.

Finance charges incurred on Wakala finances have been included in profit or loss as follows:

Wakala finance 1 Wakala finance 2 Bank charges

2018	2017
687,257	675,886
108,287	147,255
211	1,216
795,755	824,357



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#### 17. PAYABLE TO RELATED PARTIES

The balance represents an amount payable to a shareholder from the non-controlling interests of the subsidiaries (AlDhow Real Estate) for an amount of BD 5,828,230 (2017: BD 4,506,617). The payable is interest free and repayable on demand.

## 18. PAYABLES AND OTHER LIABILITIES

Payable to contractors (note 19)
Amounts due to a related party (note 19)
Current account with property manager
Accrued expenses
Accrued finance costs

2018	2017
3,186,473	2,388,483
757,284	45,277
7,869	218,276
136,179	168,902
108,720	155,546
4,196,525	2,976,484

Payables are non-interest bearing and are settled on 30 day terms.

#### 19. RELATED PARTY TRANSACTIONS

Related parties represent associate companies, major shareholders, directors and key management personnel of the Group, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's management.

Transactions with related parties included in the profit or loss are as follows:

- A entity related to a shareholder acts as the property manager for certain investment properties of the Group. During the year ended 31 December 2018, the Group incurred property expenses of BD 139,694 (2017: BD 752,929) with this property manager for running the day-to-day operations, renewal of contracts and securing new tenants in relation to these properties.

A shareholder also acts as a property manager on an investment property for the Group. During the year ended 31 December 2018, the Group incurred property expenses of BD 215,899 (2017: BD 197,471) with this property manager for running the day-to-day operations, renewal of contracts and securing new tenants in relation to these properties.

Balances receivable from related parties included in the consolidated statement of financial position amounted to BD 415,313 (2017: 91,529) (note 9)

The balance payable to a related party included in the consolidated statement of financial position amounted to BD 757,284 (2017: 45,277) (note 18).

Balance payable to contractors includes an amount of BD 932,150 due to a shareholder for the development of properties (2017: BD 2,388,483) (note 18).

Outstanding receivable from related parties arise in the normal course of business and are interest free and unsecured. The Group only creates an allowance for impairment for related party balances where it is virtually certain the debt will not be recovered. For the year ended 31 December 2018, the Group has not recorded any impairment of amounts owed by related parties (2017: nil).

## Compensation of key management personnel

Remuneration of directors and members of key management during the year amounted to BD 70,000 (2017: BD 70,000).



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Bahraini Dinars

#### 20. RISK MANAGEMENT

#### Introduction

The Group manages risk through a process of ongoing identification and monitoring of the risks it faces. The Group is exposed to interest rate risk, credit risk, currency risk and liquidity risk.

#### Board of Directors

The Board of Directors is responsible for the overall risk management approach and for approving the risk strategies and principles.

#### Market risk

Market risk is the risk that fair values of financial instruments will fluctuate because of changes in market prices. This comprises profit rate risk and currency risk.

### Interest rate risk

The interest rate risk is the risk that the fair value of a financial instrument will fluctuate due to changes in the market interest rates. The Group is not subject to significant interest rate risk on its interest bearing Wakala Finance.

#### Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the Group's operating activities when revenue or expense are denominated in a different currency from the Group's functional currency.

The Group mainly transacts its business in Bahraini Dinars and United Arab Emirates Dirhams which are all pegged to the United States Dollar, hence is not exposed to a significant currency risk.

#### Credit risk

Credit risk is the risk of financial loss to the Group if a customer or a counterparty to a financial instrument fails to meet its contractual obligations.

The Group is exposed to credit risk on its tenant and other receivables and cash and cash equivalents. Credit risk from cash and cash equivalents is managed by the Group's management in accordance with the Group's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Company's Board of Directors on an annual basis, and may be updated throughout the year. The limits are set to minimise the concentration of risks and therefore mitigate financial loss through potential counterparty failure. With regards to amount due from related parties, management believes that they do not represent a significant credit risk.

As the Group has let out its properties to a large number of tenants, there is no significant concentration of credit risk. The Group seeks to limit its credit risk by determining payment terms and conditions in the lease agreement with the tenants and by monitoring and following up of overdue payments. Further, credit risk is managed by requiring tenants to pay rentals in advance.

The carrying amount of financial assets represent the maximum credit exposure.

#### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting its obligations associated with its financial liabilities that are settled by delivering cash or other financial assets. The Group limits its liquidity risk by ensuring bank facilities are available.



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Bahraini Dinars

## 20 RISK MANAGEMENT (continued)

The table below summarizes the maturities of the Group's undiscounted financial liabilities, based on contractual payment dates and current market's interest rates.

2018	Less than 3 months	3 to 12 months	1 to 5 years	Total
Wakala finance	797,859	2,367,033	11,826,565	14,991,457
Payable to shareholders	5,828,230	-	-	5,828,230
Payable to contractors	2,087,925	-	1,098,548	3,186,473
Amounts due to related parties	757,284		-	757,284
Current account with property manager	7,869	-	-	7,869 108,720
Accrued finance costs	108,720	-	<u>-</u>	100,720
Total	9,587,887	2,367,033	12,925,113	24,880,033

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Wakala finance
Payable to shareholders
Payable to contractors
Amounts due to
related parties
Current account with
property manager
Accrued finance costs

Total

Less than 3 months	3 to 12 months	1 to 5 years	Total
804,450	2,340,148	14,902,689	18,047,287
4,506,617		•	4,506,617
1,962,539	-	425,944	2,388,483
45,277	-	-	45,277
218,276	_	-	218,276
155,546		-	155,546
7,692,705	2,340,148	15,328,633	25,361,486

Capital management

The primary objective of the Group's capital management is to ensure that it maintains a healthy capital ratio in order to support its business and maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in business conditions. No changes were made in the objectives, policies or processes during the years ended 31 December 2018 and 31 December 2017. Capital comprises equity of the Group and is measured at BD 48,874,911 at 31 December 2018 (31 December 2017: BD 51,109,761).

#### 21. FAIR VALUES

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance of risk.



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## 21 FAIR VALUES (continued)

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measures:

- Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.
- Level 2: Inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.
- Level 3: Inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The fair values of financial assets and financial liabilities carried at amortised cost approximate the carrying values as at the reporting date due to their short term nature.

#### 22. FINANCIAL INSTRUMENTS BY CATEGORY

The classification of financial assets and liabilities by accounting categorization is as follows:

2018	Amortized cost	Fair value through OCI	At amortised cost	Total carrying amount
Investment securities Receivables & other	-	488	-	488
assets	3,212,199	-	5.€	3,212,199
Cash and bank balances	3,828,055	-	-	3,828,055
	7,040,254	488	-	7,040,742
Payable & other liabilities Employee end-of-service	-	-	4,196,525	4,196,525
benefits	23	4	58,476	58,476
Advances from tenants	-	920	9,032	9,032
Wakala finance	-	D <b>=</b> 27	13,370,939	13,370,939
Payable to shareholders	-	-	5,828,230	5,828,230
	_		23,463,202	23,463,202



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Bahraini Dinars

## 22 FINANCIAL INSTRUMENTS BY CATEGORY (continued)

2017	Loans and receivables	Fair value through OCI	At amortised cost	Total carrying amount
Investment securities Receivables & other	2	3,176,738	-	3,176,738
assets	1,588,248	-	-	1,588,248
Cash and bank balances	5,928,245	-	-	5,928,245
	7,516,493	3,176,738		10,693,231
Payable & other liabilities Employees end-of-		-	2,976,484	2,976,484
service benefits	<u>.</u>	<u>.</u>	42,063	42,063
Advances from tenants	2	N#2	175,950	175,950
Wakala finance	-	1=0	15,827,482	15,827,482
Payable to shareholders		-	4,506,617	4,506,617
	-	-	23,528,596	23,528,596

## 23. NON-CONTROLLING INTERESTS

The following table summarises the information related to each of the Group's subsidiaries that has material NCI, before any intra-group eliminations.

			50		
31 December 2018 In BHD	Al Yal Seef Residence	Al Yal Real Estate	Urban Quarters	Intra-group eliminations	Total
NCI percentage	50%	50%	50%		
Non-current assets		10,266,797	8,750	_	10,275,547
Current assets	461,648	14,874,251	680,687	-	16,016,586
Current liabilities	86,648	15,356,420	607,073	-	16,050,141
Net assets	375,000	9,784,628	82,364	-	10,241,992
Net assets attributable to NCI	187,500	4,892,314	41,182	-	5,120,996
Revenue	594,709	13,610,575	55,646	-	14,260,930
Profit	199,888	4,478,294	32,364	-	4,710,546
OCI	-		-	-	
Total comprehensive income	199,888	4,478,294	32,364	_	4,710,546
Profit allocated to NCI	99,944	2,239,147	16,182	-	2,355,273
OCI allocated to NCI		-		-	•
Cash flows from					
operating activities Cash flows from investing	(997,767)	4,699,205	219,135	-	3,920,573
activities Cash flows from financing	10,000,000	(7,936,484)	(8,750)	-	2,054,766
activities (dividends to NCI: nil)	(9,002,233)	-	50,000	-	(8,952,233)
Net increase in cash and cash equivalents	-	(3,237,279)	260,385	_	(2,976,894)



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Bahraini Dinars

## 23 NON-CONTROLLING INTERESTS (continued)

31 December 2017	Al Yal Seef	Al Yal Real	Urban	Intra-group	Total
In BHD	Residence	Estate	Quarters	eliminations	
NCI percentage	50%	50%	50%		
Non-current assets	10,000,000	18,437,915	_	_	28,437,915
Current assets	758,754	4,287,806	50,000	-	5,096,560
Current liabilities	1,581,410	16,790,933	-	-	18,372,343
Net assets	9,177,344	5,934,788	50,000	_	15,162,132
Net assets attributable to NCI	4,588,672	2,963,525	25,000	-	7,577,197
Revenue	1,051,173	29,078	-		1,080,251
Profit	608,627	(107,381)	-	-	501,246
OCI				-	-
Total comprehensive income	608,627	(107,381)	•	-	501,246
Profit allocated to NCI	304,314	(53,691)	-		250,623
OCI allocated to NCI	-		-		-
Cash flows from					
operating activities Cash flows from investing	-	9,600,255	-	-	9,600,255
activities	-	(7,900,556)	-	-	(7,900,556)
Cash flows from financing activities (dividends to					
NCI: nil)	4	-	50,000	-	50,000
Net increase in cash and					
cash equivalents		1,699,699	50,000	-	1,749,699

## 24. CAPITAL EXPENDITURE COMMITMENTS

Capital expenditure contracted for at the date of consolidated statement of financial position but not provided for, relating to the Group, amounted to nil (2017: nil).

### 25. APPROPRIATIONS

The Board of Directors have proposed the following appropriations for the year 2018:

Cash dividend proposed - 5 fils per share

2018	2017
1,669,500	1,669,500
1,669,500	1,669,500